



# Membership Benefits & Application



# 90 Day Membership Guarantee

*(New Members Only)*

Your membership in the Fort Nelson & District Chamber of Commerce will be a good investment. In fact, we guarantee it!

Membership in the Fort Nelson & District Chamber of Commerce allies you with over 200 local businesses ranging from single person operations to multinational companies.

It's simple – if you join the Fort Nelson & District Chamber of Commerce and for any reason you are dissatisfied or feel you are not getting your money's worth, we will refund your entire investment at the end of 90 days. ***Not a portion of it – all of it!***

**All we require is that you attend any three Chamber events during that 90-day period.**

## ***Membership Luncheon Meetings***

Luncheons are held once each month with a formal program at a local establishment, feature dynamic speakers on relevant topics to your business, offer important networking opportunities, and fantastic food.

## ***Professional Development and Business Improvement Seminars***

By taking the opportunity to learn from visiting professionals, attending a video-conference training session using our facilities, or participating in member events you can get the edge you seek through our network.

## ***Chamber Events***

The annual Fun in the Sun golf tournament, the President's Ball, the Business and Community Awards, and many other events are a great way to meet your business peers in the community and increase the profile of your business.

Join today, confident in your investment!



# Benefits of Membership

## *Why does the average business join the Chamber?*

- For peer to peer opportunities (networking)
- For Exposure and to raise the profile of their company
- To keep current on business issues locally, provincially, and nationally
- For advertising opportunities
  - On our website [www.FortNelsonChamber.com](http://www.FortNelsonChamber.com)
  - In our Business Directory
  - By sponsoring our events
- For programs geared to the Fort Nelson business community, training, seminars, education, etc.
- Relevant speakers on pertinent issues
- Government Lobby: collectively we voice local business concerns to the Local, Provincial, and Federal governments
- For Discounts: Member to Member Discount Program
- For Buying Power: Tangible benefits include: group buying power for insurance, credit/debit card discounts, fuel savings, POS systems, and more! See a detailed breakdown on the next page.
- Business Information Centre – current statistics, access government services, educational material and lending library, business counselling
- Free relocation packages for new businesses, employees or residents – request yours today!
- Regional Involvement: The Fort Nelson & District Chamber of Commerce is actively involved with the Northern Rockies Regional Municipality (NRRM) on issues important to local business such as Economic Development, Planning, and other Regional Issues.

**Collective Power of the Chamber movement through:** BC Chamber of Commerce, Canadian Chamber of Commerce and International Chamber of Commerce.



# About the Chamber of Commerce

## ***Who are we?***

The Fort Nelson and District Chamber of Commerce was started in 1959. It is now comprised of members in a wide range of businesses including home-based, retailers and services, farming, construction, manufacturing, transportation, oilfield and more. The Chamber plays a role in facilitating networking opportunities and helps members speak with one voice about shared concerns and obstacles in achieving business goals.

The Chamber represents approximately 30% of the current business in the Service area. Although this is a relatively high percentage for the average Chamber, it leaves a lot of room for growth. As businesses realize that a collective voice is more effective, membership will increase.

The Chamber is actively involved in many aspects of the community and they are the voice of business in Fort Nelson. The Board meets monthly and there is a General luncheon meeting once per month as well. The Chamber also operates the Visitor Information Centre.

## ***Mission Statement***

The Fort Nelson and District Chamber of Commerce is the unified and proactive voice of business leaders in our region dedicated to advocating and promoting opportunities for its members.



# Strategic Direction

## *Where are we going?*

The key challenges of the Fort Nelson & District Chamber of Commerce' strategic plan include:

- Membership
- Advocacy and marketing
- Addressing the needs of small business
- Taking advantage of new opportunities such as the Horn River Basin
- Financial Sustainability
- Organizational needs

The strategic plan addresses all of these challenges and presents goals, objectives and strategic areas of focus (work plans) that will provide the direction needed for the Board, staff, and members.

## Committee Focus

### *Why are Committees Critical to our Success?*

Committees consisting of board and general members drive the continued success of the Fort Nelson and District Chamber of Commerce. Through committee work policy is developed; government is lobbied; functions and networking opportunities are organized. Without the active participation of our membership the Chamber cannot be successful as the unified voice of business.



## Membership Benefit Programs

### Your membership can save you money



#### Chambers of Commerce Group Insurance Plan

Covers all industries including one person firms, home businesses and farms. Benefit options include life, health, dental and travel care insurance, vision care, short and long-term disability, business overhead benefits and many others. Guaranteed renewable contract and fully pooled price stability.



#### Versapay

VersaPay Corporation is proud to offer preferred rates for Chamber members; 1.64% on Visa® and MasterCard®, 10 cents per Transaction Fee (or waived for average tickets of \$100 or more) and 6 cents per transaction for Interac Direct Debit.



#### TD Merchant Service e

1.68% on Visa, 1.79% on MasterCard, and \$0.09 on Interac Direct Debit - reduced non-qualifying fees; application and installation fees waived.



#### Grand & Toy

Access a program which offers savings of up to 80% on over 7500 quality office products – in stock and ready to ship. The office supply program offers exclusive savings opportunities for Chamber of Commerce members.



#### Payworks

Basic Run Fee of \$12.50 and a \$1.25 Run Fee Per Payment, with the Same Fees for Year End. Integration with Chamber of Commerce Group Insurance Plan and easy entry of payroll via phone, fax or online.



### Esso Imperial Oil

The BC Chamber of Commerce and Imperial Oil are pleased to offer the Esso Direct Driver Billing Program to all members, including a preferred 3.0 cent per litre discount off of fuel purchased at any Esso-branded service station.



### Husky/Mohawk

2 cent/litre discount on all fuel purchases at any Husky or Mohawk location (no minimum purchase). Single invoice for all Husky & Mohawk purchases.



### Petro Canada

2 cents per litre off all grades of gasoline & diesel (minimum of 200 litres/month). 5% discount on all parts and labour at Centigard Car Care Centres. 5% discount on vehicle propane purchased at Petro Canada retail service stations. Individually numbered credit card for each vehicle.



### Shell

Discount of 3 cents/litre off the posted pump price for your gasoline & diesel retail purchases with the Shell Commercial Card. Possibility for Airmiles Reward Miles.



### Fort Nelson & District Chamber of Commerce

10% off Trade Show Booth

10% off cost of Business Directory Advertising



# Membership Application Form

**I HEREBY MAKE APPLICATION FOR MEMBERSHIP IN THE FORT NELSON & DISTRICT CHAMBER OF COMMERCE. I UNDERTAKE TO BE GOVERNED BY THE PRESENT AND FUTURE BY-LAWS OF THE ORGANIZATION.**

Please print clearly; application can be made via fax (250) 774 – 2958 or email to [info@fortnelsonchamber.com](mailto:info@fortnelsonchamber.com)

Representative: \_\_\_\_\_ Title: \_\_\_\_\_

Business Name: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Cell: \_\_\_\_\_

Email: \_\_\_\_\_ Website: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Street Address: \_\_\_\_\_

City: \_\_\_\_\_ Postal Code: \_\_\_\_\_ # Employees FT \_\_\_\_\_ PT \_\_\_\_\_

Preferred Business Category for Business Directory: \_\_\_\_\_

*Please provide a profile of your business on the following page including a brief description of products, services, or technologies for inclusion in the searchable business directory on the Chambers website – an important marketing tool for your business!*

Business License Number with the NRRM: \_\_\_\_\_

Is your business Home-Based? Y/N How did you hear about us? \_\_\_\_\_

Would you like to offer a “member to member” discount? Y/N See the following page for details.

What is your main purpose for joining the Chamber? \_\_\_\_\_

Would you like to serve on a Committee Y/N If so, which one? \_\_\_\_\_

\_\_\_\_\_  
(Your Signature)

\_\_\_\_\_  
(Date of Application)

## **Membership Fees (for the calendar year January 1st to December 31st)**

<b>Category of Membership*</b>	<b>Rate</b>	<b>HST</b>	<b>Total</b>
Individual/Private	\$50.00	\$6.00	\$56.00
Non-Profit Association	\$70.00	\$8.40	\$78.40
Seniors/Students	\$30.00	\$3.60	\$33.60
Sole Proprietorship/Home Based	\$70.00	\$8.40	\$78.40
1-5 Employees	\$125.00	\$15.00	\$140.00
6-25 Employees	\$200.00	\$24.00	\$224.00
26-50 Employees	\$250.00	\$30.00	\$280.00
51-99 Employees	\$350.00	\$42.00	\$392.00
100+ Employees	\$500.00	\$60.00	\$560.00

**\*Number of employees is based on Full-time Equivalents**



### Member Company Profile

Please fill out the following additional information on your company for inclusion in the searchable business directory located at [www.fortnelsonchamber.com](http://www.fortnelsonchamber.com)

Company: \_\_\_\_\_

Business Description: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Business Category:  
(e.g. transportation, oilfield services, retail) \_\_\_\_\_

Please fax this form to (250) 774 – 2956, email it to [info@fortnelsonchamber.com](mailto:info@fortnelsonchamber.com), or call our office at (250) 774-2956.

### Member to Member Program Participation Form

Help to make our local member benefit package grow by signing up to offer a special service or discount to fellow members. This will create more new business for you! When a benefit is offered it will be advertised in the newsletter, and online. Annual member cards are created and benefits will be listed on the card and in the benefit package. Please take advantage of this great opportunity to expand your customer base and meet your fellow Chamber members

Company: \_\_\_\_\_

Contact Person / Phone / Email \_\_\_\_\_

\_\_\_\_\_

Service or Discount Offered: \_\_\_\_\_

\_\_\_\_\_

Thank you for your support! Please fax this form to (250) 774 – 2956, email it to [info@fortnelsonchamber.com](mailto:info@fortnelsonchamber.com), or call our office at (250) 774-2956.